



Item No. 17a

AGENDA ITEM REQUEST FORM

Broward Sheriff's Office

Department Submitting Request

Chief Oscar Llerena

Dept Head's Signature

REGULAR
COMMISSION MTG
Meeting Dates - 7:00 PM

DEADLINE TO
Town Clerk

ROUNDTABLE
MEETING
Meeting Dates - 7:00 PM

DEADLINE TO
Town Clerk

- April 27, 2011
- May 24, 2011
- June 28, 2011
- July 26, 2011

- April 15 (5:00 pm)
- May 13 (5:00 pm)
- June 10 (5:00 pm)
- July 15 (5:00 pm)

- April 12, 2011
- May 10, 2011
- June 14, 2011
- July 12, 2011

- April 1 (5:00 pm)
- April 29 (5:00 pm)
- June 3 (5:00 pm)
- July 1 (5:00 pm)

***Subject to Change**

- | | | | |
|---------------------------------------|---|---------------------------------------|--|
| <input type="checkbox"/> Presentation | <input type="checkbox"/> Reports | <input type="checkbox"/> Consent | <input type="checkbox"/> Ordinance |
| <input type="checkbox"/> Resolution | <input type="checkbox"/> Quasi Judicial | <input type="checkbox"/> Old Business | <input checked="" type="checkbox"/> New Business |

SUBJECT TITLE: 2011 BSO LBTS District LETF Request

EXPLANATION: Commission authorization is requested to utilize LETF monies to purchase two security camera packages at a cost of \$25,893.08 and electronic traffic citation writing machines for \$3,003.46. The cameras will be added to the existing security system and utilized to expand coverage to the downtown area.

EXPECTED OUTCOME:

RECOMMENDATION: A motion to appropriate \$28,896.54 from the Law Enforcement Trust Fund to purchase these items.

EXHIBITS: Memorandum dated 4/7 from Chief Llerena to the Town Manger and attached supporting documentation.

FISCAL IMPACT AND APPROPRIATION OF FUNDS:

- Amount
- \$ \$28,896.54
 - Acct # 101-521,100-500-640
 - Transfer of funds required
 - From Acct # _____

Reviewed by Town Attorney
 Yes No

Town Manager Initials CL



Pride in Service with Integrity

INTERNAL MEMO

Date: April 7, 2011

To: Connie Hoffman, Town Manager
Lauderdale-by-the-Sea

From: Chief Oscar Llerena 
Lauderdale-by-the-Sea District

Subj: 2011 LBTS LETF Request

Please find attached the Broward Sheriff's Office Lauderdale-by-the-Sea (LBTS) district's 2011 Law Enforcement Trust Fund (LETF) request.

This request has been reviewed and approved by BSO Legal Affairs.

Pursuant to FS 932.7055(5), this memorandum serves as certification of statutory compliance and a formal appropriation request for the sum of \$28,896.54 from the LETF fund administered by the Town.

Funding will be utilized for equipment listed on the attached correspondence. Equipment purchased with these funds will be used to supplement existing equipment and in furtherance of the listed crime prevention and safe neighborhood programs.

Please note that although the proposed expansion of the town-wide security camera system will occur in incremental phases, we are asking to encumber all funds at this time in order to facilitate the project. Security 101 is the current vendor for the existing system.

This appropriation will enhance the Broward Sheriff's Office Lauderdale-by-the-Sea district's ability to conduct investigations and crime prevention efforts for the Town of Lauderdale-by-the-Sea.



Pride in Service with Integrity

RECEIVED
APR 05 2011
CHIEF OSCAR LLERENA

DATE: April 4, 2011 11M-054

MEMO TO: Oscar Llerena, Chief
Lauderdale-by-the-Sea

FROM: Donald Gelin, Assistant Legal Counsel 26
Office of the General Counsel

SUBJECT: LETF for Signature – Lauderdale-By-The-Sea Surveillance
Equipment

Upon review and consideration of the above referenced LETF request to be submitted to the city for approval, I believe LETF funding is appropriate for this expenditure, pursuant to Florida State Statutes 932.7055.

Should you have any questions or concerns, please feel free to contact me at 954-321-4641.

DG/tp
Enclosure

**SHERIFF AL LAMBERTI
BROWARD COUNTY SHERIFF'S OFFICE
P.O. BOX 9507
FORT LAUDERDALE, FLORIDA 33310**

RECEIVED
DLE ADMINISTRATION

MAR 08 2011

LT. COL. LOUIS CAVALLO

DATE: March 7, 2011

WHK 11-005

MEMO TO: Lt. Colonel Louis Cavallo
Patrol Services Bureau
Department of Law Enforcement

FROM: Major William H. Knowles, Pompano Region
Patrol Services Bureau
Department of Law Enforcement

SUBJECT: 2011 LETF Request – Lauderdale By The Sea District

REMARKS:

Attached is the 2011 LBTS District 2011 LETF request in the amount of \$28,896.54.

They are seeking these funds to purchase surveillance equipment and an electronic ticket writer to be utilized in a Crime Suppression/Prevention Program and a Traffic Management/Safe Neighborhood Program as outlined in Chief Llerena's attached memo.

If approved by the BSO, the request will then be sent to the Town of LBTS for approval.

WHK/aaf
Attachments

- APPROVED
 DISAPPROVED

Lt. Colonel Louis Cavallo #11263



Pride in Service with Integrity

**LAUDERDALE-BY-THE-SEA DISTRICT
2011 LETF PURCHASE REQUEST**

AXIS Q6032-E PTZ DOME NETWORK CAMERAS: These cameras will supplement and expand the existing internet-based town-wide security and surveillance camera network system utilized for the Beach Corridor Crime Suppression/Prevention Program. These cameras are ideally suited for monitoring various events and activities occurring within the town's commercial and tourist hubs in order to facilitate our mission of protecting the safety of persons and property within the district.

Axis Communications is the sole source manufacturer for the Axis Q6032-E PTZ model dome network camera, and pricing is based on a quote from Security 101, the town's existing surveillance system vendor.

| QUANTITY | DESCRIPTION | PROPOSAL | TOTAL |
|-----------------|---|-----------------|---------------------|
| 1 | Surveillance Camera Package - Downtown Site | 1804-3 | 14,460.55 |
| 1 | Surveillance Camera Package - Commercial Boulevard & SR A1A Site | 1805-2 | 11,432.53 |
| | | | |
| | | | |
| | | | |
| | Package details listed on referenced and attached Project Proposals. | | |
| | | | |
| | | TOTAL | \$ 25,893.08 |

ADVANCED PUBLIC SAFETY QUICKTICKET: This electronic uniform traffic citation writing machine will be utilized as part of the A1A/EI Mar Drive Traffic Management/Safe Neighborhood Program. This system will enable district deputies to issue traffic citations from their mobile computers and will greatly reduce the time spent by deputies on traffic stops, thus allowing them to work more efficiently. This system is compatible with the current system in use by agency motor deputies, as it is manufactured by the same corporation.

Advanced Public Safety is the sole source manufacturer for the QuickTicket electronic uniform traffic citation writing machine, and pricing is based on a quote from Advanced Public Safety, an authorized BSO vendor.

| QUANTITY | DESCRIPTION | PRICE EACH | TOTAL |
|-----------------|---|-------------------|-------------------|
| 2 | Quickticket Electronic Ticket Writer | 299.00 | 598.00 |
| 2 | Zebra RW420 Printer w/USB Cable and Magstripe | 840.00 | 1,680.00 |
| 1 | Licensing Fee | 107.64 | 107.64 |
| 1 | Project Management Charge | 29.90 | 29.90 |
| 10 | Case Thermal Paper (36 rolls/case) | 55.35 | 553.50 |
| 1 | Shipping & Handling | 34.42 | 34.42 |
| | | | |
| | | TOTAL | \$3,003.46 |

Town of Lauderdale by the Sea

Project Location:
Town of Lauderdale by the Sea
4501 Ocean Drive
Lauderdale By The Se, FL 33308

Phase II - City Center Mesh Camera Add-on
Proposal: 1804-3
08/30/2010

Prepared For:
Lieutenant Angelo Cedeno



1017 NW 31st Ave
Pompano Beach, FL 33069
954-984-4282

The data contained in all pages of this proposal has been submitted in confidence and contains trade secrets and/or privileged or confidential commercial or financial information. Such data shall be used or disclosed only for evaluation purposes, provided that if a contract is awarded to this proposer as a result of or in connection with the submission of this proposal, the Customer shall have the right to use or disclose the data herein to the extent provided in the contract. This restriction does not limit the Customer's right to use or disclose data obtained without restriction from any source, including the proposer.



1017 NW 31st Ave
Pompano Beach, FL 33069
Phone: 954-984-4282
Fax: 954-984-4284
www.security101.com

January 17, 2011

Lieutenant Angelo Cedeno
Town of Lauderdale by the Sea
4501 Ocean Drive

Lauderdale By The Se, FL 33308

Re: CCTV - Proposal

Dear Mr. Cedeno:

Thank you for allowing Security 101 the opportunity to present this proposal for your consideration. This proposal is based on our discussions, meetings, site surveys, and bid documents created by your organization.

Our company is uniquely qualified to provide the installation and service required for the above referenced security system. Security 101 has an established track record of installing and maintaining similar systems as well as meeting strict time schedules and budget requirements.

Our engineering and project management staff have worked together with me to create this proposal. This team will be prepared to deliver your installation in an organized and professional manner. Our installation crews and service technicians will be uniformed, trained, and in company stocked vehicles.

In addition, upon completion of the installation, our service department staff will be ready to provide you with same day service utilizing our unique computerized dispatch system.

Finally, although most of the work to be done will be executed by other team members, I will be committed to monitoring the process and making sure that your system meets or exceeds your expectations.

Matt Alden
Account Manager

General System Description



Security 101 proposes the following scope of work based on our site walks and discussions with the Town of Lauderdale by The Sea and department staff. Security 101 is to install a pan, tilt, and zoom (PTZ) camera in the downtown city center to capture video of the city center activities. A Firetide wireless mesh radio link will transmit this video to the existing mesh network system using the Caribe Condoninium building as a transmission point. From there, the signal will transmit to the police department for video management.

ONSSI Video Management Software must be updated in order to add any new camera licences or cameras to the existing system. The software update and camera licence installation and configuration is also included in this scope.

Clarifications -

- Client is to provide 110vlt power for equipment housed in the Caribe.
- Client is to provide access to the Caribe as needed, including permissions to house and mount necessary equipment.
- Client is to provide parking access to the location as needed.
- Client is to upkeep clear line of sight between antennas for optimal performance, i.e. landscaping, tree line, shrubbery, signage, ect.
- Permitting fees will be passed along to the client at face value for reimbursement.
- If permitting is required, permit quality drawings are to be provided by customer.

Equipment List



Video Recording

| <u>Qty</u> | <u>Make - Model</u> |
|------------|---------------------|
| 1.00 | ONSSI - NETDVR-Base |

Accessories

| <u>Qty</u> | <u>Make - Model</u> |
|------------|----------------------------|
| 1.00 | ONSSI - SUP-NetDVR-Base-1Y |

Camera

| <u>Qty</u> | <u>Make - Model</u> |
|------------|-------------------------------|
| 1.00 | Axis Communications - Q6032-E |

Mount

| <u>Qty</u> | <u>Make - Model</u> |
|------------|-----------------------------|
| 1.00 | Axis Communications - 25736 |

Misc

| <u>Qty</u> | <u>Make - Model</u> |
|------------|--|
| 1.00 | Axis - 295 Video Surveillance Joystick |
| 1.00 | Ditek Surge Protectors - DTK-MRJPOE |
| 1.00 | Firetide - 7020 |
| 1.00 | Firetide - AS90-050-MIMO-16-T 90 Deg, 3x3 4.9-6.1Ghz, 3 x 15Dbi gain Antenna |
| 2.00 | HyperLink Tech.Inc. (L-COM) - AL6-NMNFB-9 |
| 2.00 | HyperLink Tech.Inc. (L-COM) - CA3N025 |
| 1.00 | HyperLink Tech.Inc. (L-COM) - HGX-UMOUNT |
| 1.00 | HyperLink Tech.Inc. (L-COM) - NB141207-50F |
| 1.00 | ONSSI - NETDVR-1C |
| 1.00 | ONSSI - SUP-NetDVR-1C |

Clarification



General

- a) Customer to make available adequate mounting space for all head end devices. Mounting space requirements will be provided to Client upon award.
- b) Any High voltage (greater than 48 VAC) requirements are not quoted, unless specifically identified in the scope of work and/or the equipment list.
- c) This installation will be done with Teflon plenum-rated wire where required for low voltage work, installed in free air, above ceilings, and in partition walls, and does not include costs for asbestos related work.
- d) Conduit is not included, unless specifically identified in the scope of work and/or the equipment list.

Access Control

- a) All Door(s) and associated door hardware are not included, unless specifically identified in the scope of work and/or equipment list.
- b) Coring of new or existing doors required for electrified locking hardware is considered the responsibility of others.
- c) Modification of any new or existing fire doors is not included. Additional charges may apply if SECURITY 101 is requested to perform such work.
- d) Proper door alignment and mechanical operation is the responsibility of others.
- e) Programming and configuration of your microprocessor and/or CPU is included, excluding loading the database. It shall be the responsibility of the Customer to load the data base which involves defining access levels, time zones, personnel data, programming maps, defining alarm messages and instructions, along with the input of any user defined data. Individual cardholder input and definition is also excluded.
- f) Access control cards are not included, unless specifically identified in the scope of work and/or equipment list.
- g) Access control system computer UPS is not included unless specifically identified in the scope of work and/or equipment list.
- h) **FIRE ALARM RELEASE** - Is the responsibility of the customer and the fire alarm service provider for this site. Any permits or costs required in accordance with the fire alarm system or release shall be obtained by the fire alarm service provider and the customer.

CCTV

- a) A dedicated circuit is recommended for the CCTV system, but not included.
- b) Current and future lighting requirements are the responsibility of others.
- c) Appropriate furniture or shelving for CCTV recording equipment is not included, unless specifically identified in the scope of work and/or the equipment list.

Intrusion Alarm and Monitoring

- a) A separate alarm monitoring agreement will be required for alarm monitoring services.
- b) All call lists and contact names are to be provided in writing.

Installation

- a) All required installation documents are included.
- b) Installation of all required equipment and materials with on-site supervision of project is included.
- c) Labor quoted assumes normal eight (8) hour working days, excluding weekends, holidays and overtime.
- d) Idle time incurred by Security 101 employees and their subcontractors due to escorts, clearances, inability to enter workspace, and other factors beyond our control, will be invoiced at our current labor rates.
- e) This proposal includes travel to and from the site to perform our stated scope of work. Additional or duplicate site visits required due to factors beyond our control, will be invoiced at our current labor rates.
- f) Customer to coordinate with local Security 101 staff to provide safe and timely right-of-passage in the work area during cable run and system installation.
- g) Customer to provide and coordinate 110 VAC electrical service where needed.
- h) All LAN/WAN connections, addressing and network functionality are the responsibility of the Client.
- i) Any telephone lines or LAN/WAN connections must be installed and operational prior to Security 101 commencing work. The local Security 101 representative will verify the availability and functionality of all connections prior to starting work.

Changes in Scope of Work

Any changes in the understood scope of work will be communicated and approved in writing (by an authorized Client representative), prior to commencing work.

Permits/Bonding

Unless otherwise stated in the schedule of work herein, all costs for or associated with Permits, Bonds, and other requirements by any government agency are the responsibility of the customer. Customer shall immediately reimburse and/or pay said costs upon written request or invoice from Security 101.

Sealed Engineered Drawings

Sealed Engineered Drawings are not included, unless specifically identified in the scope of work and/or equipment list.

Terms and Conditions



1. Limited Warranty: Exclusions and Disclaimers

A. To the extent not otherwise warranted pursuant to an applicable manufacturer's warranty, Security 101 warrants all equipment and installation labor rendered as part of the Work against defects in materials and labor, not inherent in the quality required or permitted by the Agreement, for a period of twelve (12) months (the "Warranty Period") from the date of substantial completion of the installation of the Work. Security 101's warranty specifically excludes remedy for damage or defect to expendable supplies, equipment or parts or any portions of the Work caused by misuse, abuse, modifications not executed by Security 101, improper or insufficient maintenance, improper operation, Acts of God, alteration, modification, manipulation, tampering or vandalism by any other party, or normal wear and tear and normal usage. Any and all warranty claims must be made by written notice to Security 101 within the Warranty Period and any defect claimed will be repaired or replaced at the sole option of Security 101. Any shipping charges in connection with a repair or replacement shall be the responsibility of Customer. Notwithstanding anything contained herein to the contrary, Security 101's sole liability for any warranty claims hereunder shall be limited to the repair or replacement of the Work or any portion thereof.

B. THE WARRANTY DESCRIBED IN SUBSECTION 1A ABOVE IS THE ONLY WARRANTY COVERING THE INSTALLATION LABOR, MATERIALS AND EQUIPMENT OR ANY OTHER PORTION OF THE WORK AND IS GIVEN IN LIEU OF ANY AND ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, STATUTORY OR COMMON LAW, AND ALL SUCH WARRANTIES, INCLUDING, BUT NOT LIMITED TO WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, AND HABITABILITY ARE HEREBY EXCLUDED AND SPECIFICALLY DISCLAIMED.

C. Except to the extent otherwise provided in Subsection 2A below, in no event shall Security 101 be liable to Customer or any third party for actual, special, incidental, consequential, exemplary, punitive damages or any other type of damages or for lost profits, lost sales, injury to person or property or any other cause as a result of defect in the installation labor, equipment, materials or other supplies with respect to any item furnished under the Agreement, the malfunction or non-function of any system, wrongful performance of or failure to perform any acts included in the Work, transportation delays, breach of warranty or any criminal or other activities by third parties resulting there from.

D. Customer acknowledges that no warranty, representation, or statement by any representative of Security 101 not expressly stated herein shall be binding. The Agreement and the document or documents attached hereto or to which this writing is a part, shall constitute the final expression of the parties' agreement and is a complete and exclusive statement of the terms of the Agreement.

2. Limitation of Liability

A. To the extent of Security 101's insurance coverage and subject to the limitations contained in Subsections 2B and 2C below, Security 101 agrees to indemnify, defend and hold harmless Customer for, from and against all claims, damages, losses, costs or injury to property occurring during the installation of the Work under the Agreement, but only to the extent caused by the negligence of Security 101, its subcontractors or anyone employed by either of them. Customer and Security 101 agree that the indemnification given herein shall be limited to the amount of loss suffered by the indemnitees or the amount of Security 101's insurance coverage, whichever is less, which amount is stipulated by the parties to bear a reasonable commercial relationship to this Agreement and is hereby incorporated into the specifications for this project.

B. The parties acknowledge and agree that: (a) the Work is intended to constitute or be a part of a security system designed to reduce risk of loss for the Customer; (b) Customer has selected, accepted and approved the Scope of the Work after considering and balancing the levels of protection afforded by various types of systems and services available to it and the related costs of them; (c) neither Security 101 nor any person engaged by Security 101 to perform any portion of the Work shall be construed to be an insurer of the person or property of Customer, its employees, agents, contractors, assigns, customers, invitees or any other person at the location(s) where the Work is performed (the "Locations"); (d) the Price and Payment Terms are based solely on the cost and value of Security 101 providing the Work and are unrelated to the value of property of Customer or others located at the Locations; (e) the Price and Payment Terms do not contemplate any payment being made or consideration being given to Security 101 for any guarantee, warranty or insuring agreement by any one or more of them to Customer with respect to the person or property of anyone; and (f) Security 101 MAKES NO GUARANTEE OR WARRANTY OF ANY KIND THAT THE WORK (INCLUDING ANY MATERIALS AND EQUIPMENT SUPPLIED AS PART OF THE WORK) WILL AVERT OR PREVENT OCCURRENCES, CRIMINAL EVENTS, VANDALISM OR CONSEQUENCES THEREFROM WHICH THE WORK IS DESIGNED TO DETECT OR AVERT. CONSEQUENTLY, THE PARTIES ACKNOWLEDGE AND AGREE THAT SECURITY 101 IS NOT AN INSURER AND CUSTOMER WILL OBTAIN FROM ITS OWN INSURER ANY INSURANCE THAT IT DESIRES TO PROTECT ITS PROPERTY OR PERSONS FROM ANY SUCH EVENTS OR OCCURRENCES. CUSTOMER HEREBY WAIVES ALL SUBROGATION AND OTHER RIGHTS OR RECOVERY AGAINST SECURITY 101 THAT ANY INSURER OR OTHER PERSON MAY HAVE AS A RESULT OF PAYING ANY CLAIM OR LOSS OR INJURY TO ANY OTHER PERSON.

C. Notwithstanding the limited warranty and the limitation on liability provisions contained herein, in the event Security 101 is found liable for personal injury or property loss or damage caused by a failure to perform by Security 101 or the failure of any materials or equipment in any respect whatsoever or a court of competent jurisdiction determines the limitations on warranty or liability are inapplicable, then Customer agrees that the aggregate maximum liability of Security 101 under or with respect to the Agreement, the Work performed hereunder and any warranty provided for herein, shall be limited to a sum equal to the lesser of (i) one-tenth (1/10) of the total Price paid by Customer under the Agreement, or (ii) Five Hundred Dollars (\$500.00), and this liability shall be exclusive, and the provisions of this Subsection shall apply if loss or damage, irrespective of cause or origin, results directly or indirectly to persons or property, from performance or nonperformance of the Work, from breach of warranty, or from negligence, active or otherwise of Security 101.

Terms and Conditions



3. Indemnification

When Customer ordinarily has the property of others in its custody, or the Work extends to the protection of the person or property of others, Customer shall indemnify, save, defend and hold harmless Security 101 from and against all claims brought by parties other than the parties to the Agreement. This provision shall apply to all claims regardless of cause, including the performance or failure to perform by Security 101, and including without limitation, defects in products or system design, installation, repair service, monitoring, operation or non-operation of materials or equipment, whether based upon negligence, active or passive, express or implied contract or warranty, contribution or indemnification or strict or product liability; provided, however, Customer shall have no duty to indemnify in the case of gross negligence or willful misconduct by Security 101, its employees, agents or assigns. Customer agrees to indemnify Security 101 against, and to defend and hold Security 101 harmless from any action for subrogation which may be brought against Security 101 by any insurer or insurance company or its agents or assigns including the payment of all damages, expenses, costs and reasonable attorney's fees.

4. Design Development, Programming, Drawings, Ownership, and Software License(s)

A. Design Development. Customer and Security 101 have together developed or will develop the design and specifications for the Work. When Customer has accepted or approved the design and specifications, the sole and final responsibility for the design and specifications shall be Customer's. Security 101 shall have no liability to Customer for any loss or damage claimed against or incurred by Customer or any employee, agent or licensee of Customer because of any defect or alleged defect in the design or specifications or the failure of the equipment or the Work to perform as desired or anticipated by Customer.

B. Programming. Security system programming is an essential element of the systems operation and performance. Customer acknowledges and agrees that security system programming is an ever-changing process, and in significant part subject to Customer's day-to-day and other business operations and parameters and the changes or modifications to them. To the extent required by the design and specifications of the Work, Security 101 shall:

(i) Load a configuration program that will allow Customer's security system to perform basic access control operation, door timers, lock timers, and basic alarm functions; and

(ii) Provide a total number of hours of personnel training regarding Customer's security system as specified in the Agreement; if a number of hours is not specified, the total number of hours of training shall not exceed fifteen (15). Personnel training may include training of operators, administrators, or other personnel designated by Customer. Training subjects shall be dictated by Work specifications but may include password configuration, door identification, timers, alarms and reports. Additional training, programming or related consulting services provided by Security 101 at Customer's request shall be provided at an above contract cost.

C. Drawings.

(i) To the extent required by the design and specifications of the Work, Security 101 shall provide reasonable descriptions of the functional operation of the system(s) being provided by the Work by furnishing riser diagram drawings.

(ii) Unless otherwise stated in schedule of work, Security 101 may provide, at Customer's request and at an above contract cost, detail drawings utilizing industry standard electronic floor plans.

D. Ownership Prior to completion of the Work, any drawings, specifications and equipment lists developed in connection with the design for the Work shall remain the property of Security 101 whether the Work for which they were made is executed or not. Drawings, specifications and equipment lists shall be returned to Security 101 on demand at any time prior to substantial completion of the Work. Prior to substantial completion of the Work, any drawings, specifications and equipment lists: (a) shall be considered confidential information and trade secrets of Security 101 unless they constitute information which is exempted or excluded by law from confidential and trade secret status; (b) shall not be used by Customer on other projects or extensions of a project included within the Work, or to obtain other bids, except by agreement in writing and with appropriate compensation to Security 101; and (c) are not to be reproduced in whole or in part without prior written consent of Security 101. Upon substantial completion of the Work and final payment in full by Customer, ownership of drawings, specifications and equipment lists shall become Customer's.

E. Software License(s). Software required to operate systems are governed by the License Agreement provided by the system manufacturer(s).

Financial Summary



Proposal Number: 1804-3

Billing Address:

Town of Lauderdale by the Sea
4501 Ocean Drive
Lauderdale By The Se. FL 33308

Project Location:

Town of Lauderdale by the Sea
4501 Ocean Drive
Lauderdale By The Se. FL 33308

CCTV Summary

| | |
|-------------------------|--------------------|
| System Investment | \$16,598.53 |
| <u>Total Summary</u> | |
| CCTV System | \$16,598.53 |
| Systems Total | 16,598.53 |
| LBTS Discount | -\$2,182.98 |
| Shipping | \$45.00 |
| Total System Investment | <u>\$14,460.55</u> |

This proposal does not include sales tax.

Date Printed:01/17/2011 2:52:21PM

Acceptance



For the amount of \$14,460.55 for installation.

This proposal is valid until 10/29/2010

Town of Lauderdale by the Sea

Security 101 - Ft. Lauderdale

Authorized Customer Signature Date

Security 101 - Ft. Lauderdale Signature Date

Printed Name

Printed Name

Title

Title

PO Number

The above persons represent that they are authorized to sign and execute this binding agreement. This acceptance indicates understanding of the complete proposal, including clarifications, design, programming, drawings, ownership and software licenses and the Warranty Service Plan below. This system proposal is intended to provide the client partial protection of the designated premises. Its design should be understood to represent a compromise between the costs, understood scope of work, and customer feedback. Accordingly, such a system may not provide ample protection from all possible threats, and Security 101 - Ft. Lauderdale shall not be responsible in such an event.

Payment Terms

Customer shall pay 50% Deposit, Balance upon substantial completion.

Payment for Services

Customer agrees to the payment terms listed above and the deposit of above price as required before work begins. The balance of the installation will be billed in accordance with the payment terms upon substantial completion (U.S.C) of the system and/or Milestone or Schedule of Values (SOV) schedule previously agreed upon. Under no circumstances may Customer make payments directly to any subcontractor, material supplier, laborer, or any other person performing work or furnishing material under the Agreement without the prior written consent of Security 101.

The equipment installed by Security 101 will be covered by a Protection Plan for a period of twelve months following the date of substantial completion of the system. The system will be considered substantially completed at the time which the customer receives beneficial use of the system or is able to receive beneficial use of the system. The service plan will cover all parts and labor during working hours (Monday-Friday from 8:30AM -5:00PM excluding holidays). Service can be performed on weekends or after hours at Security 101's standard published rates.

After the initial warranty period, the service plan will be renewed at monthly cost of \$109.15 which will be billed quarterly in advance. This plan will automatically be performed and billed unless either party provides notice to the other that service plan services will not be provided. Software protection plans offered by the manufacturer shall be separately and are not included in the Service Plan. Security 101 may assign this Agreement to any other person, firm, or corporation without notice to or approval by the Customer and may subcontract any activities which may be performed under this agreement. The Customer may not assign or delegate any rights or obligations under this Agreement, either voluntarily or by operation of law, without advance written consent of Security 101.

Town of Lauderdale by the Sea

Project Location:
Town of Lauderdale by the Sea
4501 Ocean Drive
Lauderdale By The Se, FL 33308

Wings Mesh Camera Add-on
Proposal: 1805-2
01/17/2011

Prepared For:
Lieutenant Angelo Cedeno



1017 NW 31st Ave
Pompano Beach, FL 33069
954-984-4282

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1017 NW 31st Ave
Pompano Beach, FL 33069
Phone: 954-984-4282
Fax: 954-984-4284
www.security101.com

January 17, 2011

Lieutenant Angelo Cedeno
Town of Lauderdale by the Sea
4501 Ocean Drive

Lauderdale By The Se, FL 33308

Re: CCTV - Proposal

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In addition, upon completion of the installation, our service department staff will be ready to provide you with same day service utilizing our unique computerized dispatch system.

Finally, although most of the work to be done will be executed by other team members, I will be committed to monitoring the process and making sure that your system meets or exceeds your expectations.

Matt Alden
Account Manager

General System Description



Security 101 proposes the following scope of work based on our site walks and discussions with the Town of Lauderdale by The Sea and department staff. Security 101 is to install a pan, tilt, zoom (PTZ) camera on the NW corner of Commercial and A1A, on the Wings Building to capture video of the the intersection activities. An additional wireless mesh link included with this proposal will transmit video to the existing mesh network system using the Caribe as a transmission point. From there, the signal will wirelessly transmit to the police department for video management.

An ONSSI camera licence is needed in order to add any new cameras to the existing system. The camera licence installation and configuration is also included in this scope.

Clarifications -

- Client is to provide 110vlt power for equipment housed in the wings building.
- Client is to provide access to the city center as needed, including permissions to house and mount necessary equipment.
- Client is to provide parking access to the location as needed.
- Client is to upkeep clear line of sight between antennas for optimal performance, i.e. landscaping, tree line, shrubbery, signage, ect.
- Permitting fees will be passed along to the client at face value for reimbursement.
- If permitting is required, permit quality drawings are to be provided by customer.

Equipment List



Camera

| <u>Qty</u> | <u>Make - Model</u> |
|------------|-------------------------------|
| 1.00 | Axis Communications - Q6032-E |

Mount

| <u>Qty</u> | <u>Make - Model</u> |
|------------|------------------------------|
| 1.00 | Axis Communications - 25736 |
| 1.00 | Axis Communications - T91A64 |

Misc

| <u>Qty</u> | <u>Make - Model</u> |
|------------|--|
| 1.00 | Ditek Surge Protectors - DTK-MRJPOE |
| 1.00 | Firetide - 7020 |
| 1.00 | Firetide - AP20-050-MIMO-19 Patch Antenna |
| 1.00 | HyperLink Tech.Inc. (L-COM) - CA3N010 |
| 1.00 | HyperLink Tech.Inc. (L-COM) - CA3N025 |
| 1.00 | HyperLink Tech.Inc. (L-COM) - NB141207-50F |
| 1.00 | ONSSI - NETDVR-1C |
| 1.00 | ONSSI - SUP-NetDVR-1C |

Clarification



General

- a) Customer to make available adequate mounting space for all head end devices. Mounting space requirements will be provided to Client upon award.
- b) Any High voltage (greater than 48 VAC) requirements are not quoted, unless specifically identified in the scope of work and/or the equipment list.
- c) This installation will be done with Teflon plenum-rated wire where required for low voltage work, installed in free air, above ceilings, and in partition walls, and does not include costs for asbestos related work.
- d) Conduit is not included, unless specifically identified in the scope of work and/or the equipment list.

Access Control

- a) All Door(s) and associated door hardware are not included, unless specifically identified in the scope of work and/or equipment list.
- b) Coring of new or existing doors required for electrified locking hardware is considered the responsibility of others.
- c) Modification of any new or existing fire doors is not included. Additional charges may apply if SECURITY 101 is requested to perform such work.
- d) Proper door alignment and mechanical operation is the responsibility of others.
- e) Programming and configuration of your microprocessor and/or CPU is included, excluding loading the database. It shall be the responsibility of the Customer to load the data base which involves defining access levels, time zones, personnel data, programming maps, defining alarm messages and instructions, along with the input of any user defined data. Individual cardholder input and definition is also excluded.
- f) Access control cards are not included, unless specifically identified in the scope of work and/or equipment list.
- g) Access control system computer UPS is not included unless specifically identified in the scope of work and/or equipment list.
- h) **FIRE ALARM RELEASE** - Is the responsibility of the customer and the fire alarm service provider for this site. Any permits or costs required in accordance with the fire alarm system or release shall be obtained by the fire alarm service provider and the customer.

CCTV

- a) A dedicated circuit is recommended for the CCTV system, but not included.
- b) Current and future lighting requirements are the responsibility of others.
- c) Appropriate furniture or shelving for CCTV recording equipment is not included, unless specifically identified in the scope of work and/or the equipment list.

Intrusion Alarm and Monitoring

- a) A separate alarm monitoring agreement will be required for alarm monitoring services.
- b) All call lists and contact names are to be provided in writing.

Installation

- a) All required installation documents are included.
- b) Installation of all required equipment and materials with on-site supervision of project is included.
- c) Labor quoted assumes normal eight (8) hour working days, excluding weekends, holidays and overtime.
- d) Idle time incurred by Security 101 employees and their subcontractors due to escorts, clearances, inability to enter workspace, and other factors beyond our control, will be invoiced at our current labor rates.
- e) This proposal includes travel to and from the site to perform our stated scope of work. Additional or duplicate site visits required due to factors beyond our control, will be invoiced at our current labor rates.
- f) Customer to coordinate with local Security 101 staff to provide safe and timely right-of-passage in the work area during cable run and system installation.
- g) Customer to provide and coordinate 110 VAC electrical service where needed.
- h) All LAN/WAN connections, addressing and network functionality are the responsibility of the Client.
- i) Any telephone lines or LAN/WAN connections must be installed and operational prior to Security 101 commencing work. The local Security 101 representative will verify the availability and functionality of all connections prior to starting work.

Changes in Scope of Work

Any changes in the understood scope of work will be communicated and approved in writing (by an authorized Client representative), prior to commencing work.

Permits/Bonding

Unless otherwise stated in the schedule of work herein, all costs for or associated with Permits, Bonds, and other requirements by any government agency are the responsibility of the customer. Customer shall immediately reimburse and/or pay said costs upon written request or invoice from Security 101.

Sealed Engineered Drawings

Sealed Engineered Drawings are not included, unless specifically identified in the scope of work and/or equipment list.

Terms and Conditions



1. Limited Warranty: Exclusions and Disclaimers

A. To the extent not otherwise warranted pursuant to an applicable manufacturer's warranty, Security 101 warrants all equipment and installation labor rendered as part of the Work against defects in materials and labor, not inherent in the quality required or permitted by the Agreement, for a period of twelve (12) months (the "Warranty Period") from the date of substantial completion of the installation of the Work. Security 101's warranty specifically excludes remedy for damage or defect to expendable supplies, equipment or parts or any portions of the Work caused by misuse, abuse, modifications not executed by Security 101, improper or insufficient maintenance, improper operation, Acts of God, alteration, modification, manipulation, tampering or vandalism by any other party, or normal wear and tear and normal usage. Any and all warranty claims must be made by written notice to Security 101 within the Warranty Period and any defect claimed will be repaired or replaced at the sole option of Security 101. Any shipping charges in connection with a repair or replacement shall be the responsibility of Customer. Notwithstanding anything contained herein to the contrary, Security 101's sole liability for any warranty claims hereunder shall be limited to the repair or replacement of the Work or any portion thereof.

B. THE WARRANTY DESCRIBED IN SUBSECTION 1A ABOVE IS THE ONLY WARRANTY COVERING THE INSTALLATION LABOR, MATERIALS AND EQUIPMENT OR ANY OTHER PORTION OF THE WORK AND IS GIVEN IN LIEU OF ANY AND ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, STATUTORY OR COMMON LAW, AND ALL SUCH WARRANTIES, INCLUDING, BUT NOT LIMITED TO WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, AND HABITABILITY ARE HEREBY EXCLUDED AND SPECIFICALLY DISCLAIMED.

C. Except to the extent otherwise provided in Subsection 2A below, in no event shall Security 101 be liable to Customer or any third party for actual, special, incidental, consequential, exemplary, punitive damages or any other type of damages or for lost profits, lost sales, injury to person or property or any other cause as a result of defect in the installation labor, equipment, materials or other supplies with respect to any item furnished under the Agreement, the malfunction or non-function of any system, wrongful performance of or failure to perform any acts included in the Work, transportation delays, breach of warranty or any criminal or other activities by third parties resulting there from.

D. Customer acknowledges that no warranty, representation, or statement by any representative of Security 101 not expressly stated herein shall be binding. The Agreement and the document or documents attached hereto or to which this writing is a part, shall constitute the final expression of the parties' agreement and is a complete and exclusive statement of the terms of the Agreement.

2. Limitation of Liability

A. To the extent of Security 101's insurance coverage and subject to the limitations contained in Subsections 2B and 2C below, Security 101 agrees to indemnify, defend and hold harmless Customer for, from and against all claims, damages, losses, costs or injury to property occurring during the installation of the Work under the Agreement, but only to the extent caused by the negligence of Security 101, its subcontractors or anyone employed by either of them. Customer and Security 101 agree that the indemnification given herein shall be limited to the amount of loss suffered by the indemnitees or the amount of Security 101's insurance coverage, whichever is less, which amount is stipulated by the parties to bear a reasonable commercial relationship to this Agreement and is hereby incorporated into the specifications for this project.

B. The parties acknowledge and agree that: (a) the Work is intended to constitute or be a part of a security system designed to reduce risk of loss for the Customer; (b) Customer has selected, accepted and approved the Scope of the Work after considering and balancing the levels of protection afforded by various types of systems and services available to it and the related costs of them; (c) neither Security 101 nor any person engaged by Security 101 to perform any portion of the Work shall be construed to be an insurer of the person or property of Customer, its employees, agents, contractors, assigns, customers, invitees or any other person at the location(s) where the Work is performed (the "Locations"); (d) the Price and Payment Terms are based solely on the cost and value of Security 101 providing the Work and are unrelated to the value of property of Customer or others located at the Locations; (e) the Price and Payment Terms do not contemplate any payment being made or consideration being given to Security 101 for any guarantee, warranty or insuring agreement by any one or more of them to Customer with respect to the person or property of anyone; and (f) Security 101 MAKES NO GUARANTEE OR WARRANTY OF ANY KIND THAT THE WORK (INCLUDING ANY MATERIALS AND EQUIPMENT SUPPLIED AS PART OF THE WORK) WILL AVERT OR PREVENT OCCURRENCES, CRIMINAL EVENTS, VANDALISM OR CONSEQUENCES THEREFROM WHICH THE WORK IS DESIGNED TO DETECT OR AVERT. CONSEQUENTLY, THE PARTIES ACKNOWLEDGE AND AGREE THAT SECURITY 101 IS NOT AN INSURER AND CUSTOMER WILL OBTAIN FROM ITS OWN INSURER ANY INSURANCE THAT IT DESIRES TO PROTECT ITS PROPERTY OR PERSONS FROM ANY SUCH EVENTS OR OCCURRENCES. CUSTOMER HEREBY WAIVES ALL SUBROGATION AND OTHER RIGHTS OR RECOVERY AGAINST SECURITY 101 THAT ANY INSURER OR OTHER PERSON MAY HAVE AS A RESULT OF PAYING ANY CLAIM OR LOSS OR INJURY TO ANY OTHER PERSON.

C. Notwithstanding the limited warranty and the limitation on liability provisions contained herein, in the event Security 101 is found liable for personal injury or property loss or damage caused by a failure to perform by Security 101 or the failure of any materials or equipment in any respect whatsoever or a court of competent jurisdiction determines the limitations on warranty or liability are inapplicable, then Customer agrees that the aggregate maximum liability of Security 101 under or with respect to the Agreement, the Work performed hereunder and any warranty provided for herein, shall be limited to a sum equal to the lesser of (i) one-tenth (1/10) of the total Price paid by Customer under the Agreement, or (ii) Five Hundred Dollars (\$500.00), and this liability shall be exclusive, and the provisions of this Subsection shall apply if loss or damage, irrespective of cause or origin, results directly or indirectly to persons or property, from performance or nonperformance of the Work, from breach of warranty, or from negligence, active or otherwise of Security 101.

Terms and Conditions



3. Indemnification

When Customer ordinarily has the property of others in its custody, or the Work extends to the protection of the person or property of others, Customer shall indemnify, save, defend and hold harmless Security 101 from and against all claims brought by parties other than the parties to the Agreement. This provision shall apply to all claims regardless of cause, including the performance or failure to perform by Security 101, and including without limitation, defects in products or system design, installation, repair service, monitoring, operation or non-operation of materials or equipment, whether based upon negligence, active or passive, express or implied contract or warranty, contribution or indemnification or strict or product liability; provided, however, Customer shall have no duty to indemnify in the case of gross negligence or willful misconduct by Security 101, its employees, agents or assigns. Customer agrees to indemnify Security 101 against, and to defend and hold Security 101 harmless from any action for subrogation which may be brought against Security 101 by any insurer or insurance company or its agents or assigns including the payment of all damages, expenses, costs and reasonable attorney's fees.

4. Design Development, Programming, Drawings, Ownership, and Software License(s)

A. Design Development. Customer and Security 101 have together developed or will develop the design and specifications for the Work. When Customer has accepted or approved the design and specifications, the sole and final responsibility for the design and specifications shall be Customer's. Security 101 shall have no liability to Customer for any loss or damage claimed against or incurred by Customer or any employee, agent or licensee of Customer because of any defect or alleged defect in the design or specifications or the failure of the equipment or the Work to perform as desired or anticipated by Customer.

B. Programming. Security system programming is an essential element of the systems operation and performance. Customer acknowledges and agrees that security system programming is an ever-changing process, and in significant part subject to Customer's day-to-day and other business operations and parameters and the changes or modifications to them. To the extent required by the design and specifications of the Work, Security 101 shall:

(i) Load a configuration program that will allow Customer's security system to perform basic access control operation, door timers, lock timers, and basic alarm functions; and

(ii) Provide a total number of hours of personnel training regarding Customer's security system as specified in the Agreement; if a number of hours is not specified, the total number of hours of training shall not exceed fifteen (15). Personnel training may include training of operators, administrators, or other personnel designated by Customer. Training subjects shall be dictated by Work specifications but may include password configuration, door identification, timers, alarms and reports. Additional training, programming or related consulting services provided by Security 101 at Customer's request shall be provided at an above contract cost.

C. Drawings.

(i) To the extent required by the design and specifications of the Work, Security 101 shall provide reasonable descriptions of the functional operation of the system(s) being provided by the Work by furnishing riser diagram drawings.

(ii) Unless otherwise stated in schedule of work, Security 101 may provide, at Customer's request and at an above contract cost, detail drawings utilizing industry standard electronic floor plans.

D. Ownership Prior to completion of the Work, any drawings, specifications and equipment lists developed in connection with the design for the Work shall remain the property of Security 101 whether the Work for which they were made is executed or not. Drawings, specifications and equipment lists shall be returned to Security 101 on demand at any time prior to substantial completion of the Work. Prior to substantial completion of the Work, any drawings, specifications and equipment lists: (a) shall be considered confidential information and trade secrets of Security 101 unless they constitute information which is exempted or excluded by law from confidential and trade secret status; (b) shall not be used by Customer on other projects or extensions of a project included within the Work, or to obtain other bids, except by agreement in writing and with appropriate compensation to Security 101; and (c) are not to be reproduced in whole or in part without prior written consent of Security 101. Upon substantial completion of the Work and final payment in full by Customer, ownership of drawings, specifications and equipment lists shall become Customer's.

E. Software License(s). Software required to operate systems are governed by the License Agreement provided by the system manufacturer(s).

Financial Summary



Proposal Number: 1805-2

Billing Address:

Town of Lauderdale by the Sea
4501 Ocean Drive
Lauderdale By The Se. FL 33308

Project Location:

Town of Lauderdale by the Sea
4501 Ocean Drive
Lauderdale By The Se. FL 33308

CCTV Summary

| | |
|-------------------------|--------------------|
| System Investment | \$11,962.44 |
| <u>Total Summary</u> | |
| CCTV System | \$11,962.44 |
| Special Conditions | \$612.50 |
| Systems Total | 12,574.94 |
| LBTS Discount | -\$1,192.41 |
| Shipping | \$50.00 |
| Total System Investment | <u>\$11,432.53</u> |

This proposal does not include sales tax.

Date Printed:01/17/2011 3:27:04PM

Acceptance



For the amount of \$11,432.53 for installation.

This proposal is valid until 03/18/2011

Town of Lauderdale by the Sea

Security 101 - Ft. Lauderdale

Authorized Customer Signature Date

Security 101 - Ft. Lauderdale Signature Date

Printed Name

Printed Name

Title

Title

PO Number

The above persons represent that they are authorized to sign and execute this binding agreement. This acceptance indicates understanding of the complete proposal, including clarifications, design, programming, drawings, ownership and software licenses and the Warranty Service Plan below. This system proposal is intended to provide the client partial protection of the designated premises. Its design should be understood to represent a compromise between the costs, understood scope of work, and customer feedback. Accordingly, such a system may not provide ample protection from all possible threats, and Security 101 - Ft. Lauderdale shall not be responsible in such an event.

Payment Terms

Customer shall pay 50% Deposit, Balance upon substantial completion.

Payment for Services

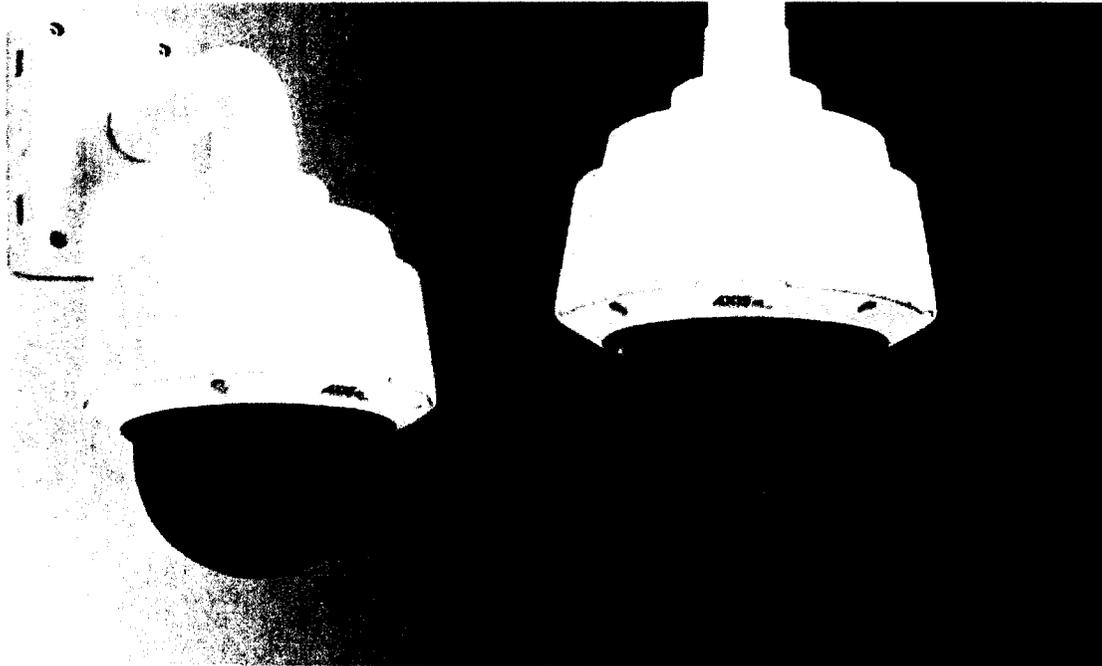
Customer agrees to the payment terms listed above and the deposit of above price as required before work begins. The balance of the installation will be billed in accordance with the payment terms upon substantial completion (U.S.C) of the system and/or Milestone or Schedule of Values (SOV) schedule previously agreed upon. Under no circumstances may Customer make payments directly to any subcontractor, material supplier, laborer, or any other person performing work or furnishing material under the Agreement without the prior written consent of Security 101.

The equipment installed by Security 101 will be covered by a Protection Plan for a period of twelve months following the date of substantial completion of the system. The system will be considered substantially completed at the time which the customer receives beneficial use of the system or is able to receive beneficial use of the system. The service plan will cover all parts and labor during working hours (Monday-Friday from 8:30AM -5:00PM excluding holidays). Service can be performed on weekends or after hours at Security 101's standard published rates.

After the initial warranty period, the service plan will be renewed at monthly cost of \$85.17 which will be billed quarterly in advance. This plan will automatically be performed and billed unless either party provides notice to the other that service plan services will not be provided. Software protection plans offered by the manufacturer shall be separately and are not included in the Service Plan. Security 101 may assign this Agreement to any other person, firm, or corporation without notice to or approval by the Customer and may subcontract any activities which may be performed under this agreement. The Customer may not assign or delegate any rights or obligations under this Agreement, either voluntarily or by operation of law, without advance written consent of Security 101.

AXIS Q6032-E PTZ Dome Network Camera

Advanced, outdoor-ready PTZ dome for demanding surveillance.



- > 35x optical zoom and 220° tilt
- > Outdoor-ready and Arctic Temperature Control
- > D1 resolution, day/night and H.264
- > Auto-tracking
- > High Power over Ethernet (IEEE 802.3at)

AXIS Q6032-E PTZ Dome Network Camera is an outdoor-ready, high-performance PTZ dome designed for quick, easy and reliable installation in demanding surveillance applications. It is ideal for use at airports and seaports, as well as for city and perimeter surveillance.

The IP66- and NEMA 4X-rated AXIS Q6032-E provides cost-efficient installation since no external housing is required. With Axis' Arctic Temperature Control, the camera not only can function at -40 °C (-40 °F) but also power up at that temperature following a power failure.

AXIS Q6032-E has 35x optical and 12x digital zoom. It has a fast and precise pan/tilt response. The camera can also tilt 20° above the horizon for an extended tilt range of 220°, enabling better views, especially over uneven terrain. Intelligent video functionalities include auto-tracking, which enables the camera to automatically detect and follow a moving object within its field of view.

Day and night functionality, progressive scan, 128x wide dynamic range and D1 resolution (720x480 in 60 Hz, 720x576 in 50 Hz) contribute to the camera's superb video quality. The H.264 compression format ensures that image quality is not compromised while providing great savings in bandwidth and storage use.

AXIS Q6032-E is powered through High Power over Ethernet using the supplied High PoE midspan. Power over Ethernet simplifies installation since only one cable is needed for carrying power, as well as video and pan/tilt/zoom controls. With High PoE, the camera can operate even during a power failure as the network can be connected to an Uninterruptible Power Supply.



Note: Mounting brackets are sold separately

Technical specifications – AXIS Q6032-E PTZ Dome Network Camera

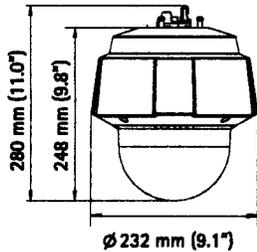
| | |
|--------------------------------------|---|
| Models | AXIS Q6032-E 60 Hz; AXIS Q6032-E 50 Hz |
| Image sensor | 1/4" ExView HAD progressive scan CCD |
| Lens | f=3.4 – 119 mm, F1.4 – 4.2, autofocus, automatic day/night Horizontal angle of view: 55.8° – 1.7° |
| Minimum illumination | Color: 0.5 lux at 30 IRE F1.4 B/W: 0.008 lux at 30 IRE F1.4 |
| Shutter time | 1/30000 s to 0.5 s (60 Hz), 1/30000 s to 1.5 s (50 Hz) |
| Pan/tilt/zoom | E-flip, 100 preset positions Pan: 360° endless, 0.05° – 450°/s Tilt: 220°, 0.05° – 450°/s 35x optical zoom and 12x digital zoom, total 420x zoom |
| Pan/tilt/zoom functionalities | Guard tour Control queue On-screen directional indicator |
| Video compression | H.264 (MPEG-4 Part 10/AVC) Motion JPEG |
| Resolutions | D1 720x480 to 176x120 (60 Hz) D1 720x576 to 176x144 (50 Hz) |
| Frame rate H.264 | H.264: Up to 30/25 fps (60/50 Hz) in all resolutions Motion JPEG: Up to 30/25 fps (60/50 Hz) in all resolutions |
| Video streaming | Multiple, individually configurable streams in H.264 and Motion JPEG Controllable frame rate and bandwidth VBR/CBR H.264 |
| Image settings | Wide dynamic range (WDR), electronic image stabilization (EIS), manual shutter time, compression, color, brightness, sharpness, white balance, exposure control, exposure zones, backlight compensation, fine tuning of behavior at low light, rotation, aspect ratio correction, text and image overlay, privacy mask, image freeze on PTZ |
| Security | Password protection, IP address filtering, HTTPS encryption*, IEEE 802.1X network access control*, digest authentication, user access log |
| Supported protocols | IPv4/v6, HTTP, HTTPS*, SSL/TLS*, QoS Layer 3 DiffServ, FTP, SMTP, Bonjour, UPnP, SNMPv1/v2c/v3 (MIB-II), DNS, DynDNS, NTP, RTSP, RTP, TCP, UDP, IGMP, RTCP, ICMP, DHCP, ARP, SOCKS |

| | |
|--|---|
| Application Programming Interface | Open API for software integration, including VAPIX® from Axis Communications available at www.axis.com |
| Intelligent video | Video motion detection, auto-tracking |
| Alarm triggers | Intelligent video, PTZ position |
| Alarm events | File upload via FTP, HTTP and email Notification via email, HTTP and TCP PTZ position, local storage |
| Video buffer | 56 MB pre- and post-alarm |
| Casing | IP66- and NEMA 4X-rated metal casing (aluminum), acrylic (PMMA) clear dome, sunshield (PC/ASA) |
| Processors and memory | ARTPEC-3, 128 MB RAM, 128 MB Flash |
| Power | High Power over Ethernet (High PoE) IEEE 802.3at, max. 60 W AXIS T8124 High PoE Midspan 1-port: 100-240 V AC, max. 74 W |
| Connectors | RJ-45 for 10BASE-T/100BASE-TX PoE IP66-rated RJ-45 connector kit included |
| Local storage | SD/SDHC memory card slot (card is not included) |
| Operating conditions | -40 °C to 50 °C (-40 °F to 122 °F) Arctic Temperature Control enables camera start-up at temperatures as low as -40 °C (-40 °F) |
| Approvals | EN 55022 Class B, EN 61000-3-2, EN 61000-3-3, EN 61000-6-1, EN 61000-6-2, EN 55024, FCC Part 15 Subpart B Class B, ICES-003 Class B, VCCI Class B, C-tick AS/NZS CISPR 22, KCC Class B, EN 60950-1 IEC 60529 IP66, NEMA 250 Type 4X IEC 60068-2-1, IEC 60068-2-2, IEC 60068-2-78, IEC 60068-2-14, IEC 60068-2-30, IEC 60068-2-6, IEC 60068-2-27, IEC 60068-2-60, ISO 4892-2 Midspan: EN 60950-1, GS, UL, cUL, CE, FCC, VCCI, CB, KCC, UL-AR |
| Weight included accessories | 3.5 kg (7.7 lb.) AXIS T8124 High PoE Midspan 1-port, IP66-rated RJ-45 connector kit, clear and smoked dome cover, sunshield, Installation Guide, CD with User's Manual, recording software, installation and management tools, Windows decoder 1-user license |

* This product includes software developed by the OpenSSL Project for use in the OpenSSL Toolkit. (www.openssl.org)

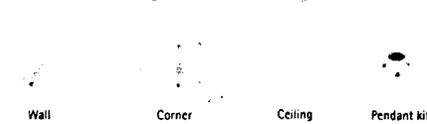
More information is available at www.axis.com

Dimensions



Optional accessories

AXIS T91A Mounting Accessories



AXIS T8310 Video Surveillance Control Board



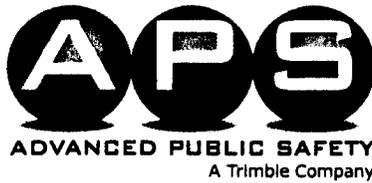
AXIS T90A Illuminators



AXIS P8221 Network I/O Audio Module



AXIS Camera Station and video management software from Axis' Application Development Partners. For more information, see www.axis.com/products/video/software/



500 Fairway Drive, Suite 204
 Deerfield Beach, Florida 33441
 954-354-3000 (Main)
 954-354-3001 (Fax)
www.aps.us

Proposal

Date: 11/1/2010

| Agency | |
|-------------------------------|--|
| Contact: | Deputy Jason Friedrich |
| Agency Name: | Broward County Sheriff's Office (Lauderdale-By The Sea) |
| Address: | 4501 Ocean Dr |
| City, State & Zip: | Lauderdale-By-The-Sea, FL 33308 |

| Details | |
|----------------------|---------------------|
| Order No: | 0067000000K6Kf6 |
| Contact Name: | Tommy Lopez |
| | (954) 354-3000 x203 |
| | tommy@aps.us |

| QTY | PRODUCT NAME | PRODUCT DESCRIPTION | MISCELLANEOUS | UNIT PRICE | TOTAL PRICE |
|-----|---|---|----------------------------|------------|-------------|
| 2 | QuickTicket | Electronic traffic citation form using existing mobile software | _____ | \$299.00 | \$598.00 |
| 2 | Zebra RW420 Printer w/ USB Cable and Magstripe (12-volt Power Supply - Cigarette Lighter Cable) | Zebra RW420 thermal printer and Magstripe, w/ 12-volt Charger (Cigarette Lighter Cable) and 6 Ft. Cable (USB to RJ45 Cable with lock). (Requires APS SmartConnect application to operate properly with APS software.) | Includes mag stripe reader | \$840.00 | \$1,680.00 |
| 1 | _Annual Maintenance | Annual Maintenance | _____ | \$107.64 | \$107.64 |
| 1 | _Project Management | Dedicated Project Manager assigned from PO through Software Acceptance. Provides single point of contact. | _____ | \$29.90 | \$29.90 |
| 1 | _Shipping & Handling | Shipping & Handling | _____ | \$34.42 | \$34.42 |

NET TOTAL (USD) \$2,449.96

Pricing is guaranteed 90 days from date of proposal

Notes

Terms and Conditions

All Customer purchase orders for APS products and services are subject to APS' End User License Agreement and Terms and Conditions of Sale, which can be viewed at <http://www.aps.us/downloads/agreement.pdf>. Such terms, along with any additional terms and conditions agreed to and accepted by APS in Customer's purchase order or otherwise stipulated in writing, shall prevail over any differing or conflicting terms in this Proposal. Payment Terms:

- 50% due upon receipt of Customer's purchase order
- 40% due upon initial software delivery (excluding SmartExport)
- 10% or remainder due upon completion and final hardware delivery

Quick-TICKET

ELECTRONIC TRAFFIC CITATIONS FOR MOBILE COMPUTERS

BENEFITS

- Issues traffic citations in less than 60 seconds
- Auto-populates citations with data returned from mobile queries
- Eliminates data entry errors
- Works with any mobile data software – no need to replace existing technology
- Reduces contact time with law violators
- Prints directly on existing tickets or thermal form
- Provides professional, easy-to-read tickets on all copies
- Enables officers to return to service faster

TURN MOBILE COMPUTERS INTO CITATION-WRITING MACHINES

QuickTicket™ enables law enforcement officers to issue traffic citations from their mobile computers. The QuickTicket software captures data from the CAD/mobile system and auto-populates an electronic version of the agency's current citation form. Data can be obtained via motor vehicle queries, or from a swipe or scan of the offender's driver's license. The officer then selects the applicable violation from a drop-down menu and the QuickTicket "Smart-Logic" feature automatically calculates and populates the appropriate statute number, fine and court information on the ticket. Multiple citations can be issued during the same traffic stop simply by selecting different violations and printing the tickets. The ticket printout is fully customized to match the design requested by each agency.

Decrease Errors and Increase Efficiency

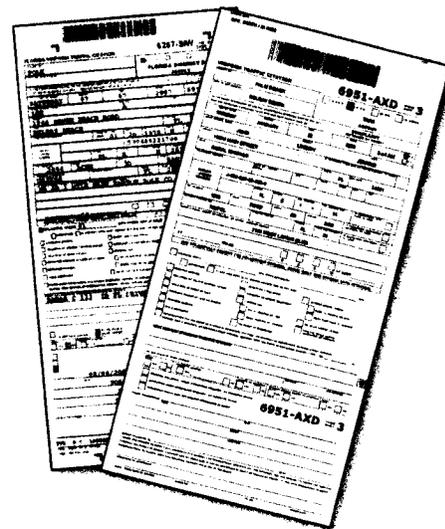
In the U.S., 20-30% of all traffic citations are dismissed because of incorrect statute numbers, incorrect violations, and/or other administrative data errors. QuickTicket's "Error-Correction" feature ensures all the information entered on the traffic citation is 100% correct, and all copies of the citation are completed in professional, legible print.

Increase Officer Safety

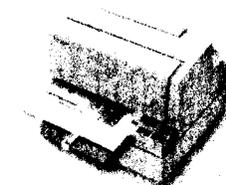
Using APS technology, an officer spends less time on the side of the road, and less time in contact with the suspect.

APS: The Technology Leader in Public Safety

Advanced Public Safety (APS) develops innovative technology solutions for law enforcement, corrections, fire and EMS personnel specifically designed to address the challenges they face every day. These solutions work with an agency's existing technology infrastructure to significantly increase officer safety and productivity. •••



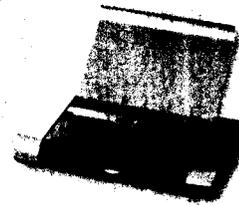
Citations are auto-populated with violator, vehicle, statute number, fine and court information.



High-impact printer for existing multi-part forms



Small thermal printer for portable use



Compact inkjet printer for up to 8.5" x 11" forms

Agencies can print citations utilizing anything from a high-impact printer for multi-part forms to a rugged, thermal printer.

APS

ADVANCED PUBLIC SAFETY
A Truic Company